

## Business Cooperation with Travel Agents(B2B)

Written by Kaisertour

Thursday, 12 February 2009 15:15 - Last Updated Friday, 20 November 2009 15:13

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### Business Cooperation with Travel Agents(B2B)

Are you an independent travel agency looking for a reliable, honest partner in China?  
Does your club, organization, university or company organize group tours to China?  
Do you have a group that has a special interest in some places or activities in China?  
Would you like to provide us your China tour idea so that we can work out a unique tour project for you?

Why not make Kaisertour your best travel support in China?

China is one of the fastest growing tourism markets in the world. Get in front of the wave NOW!  
We invite you to discuss how we can cooperate to take advantage of the opportunities that exist.

Anyone, individuals, organizations, and in particular travel agencies can become our partner. If you can organize people to travel together, you can take advantage of our 30+ years experience in arranging travel in China. Kaisertour through its parent company CCT(China Comfort Travel) has been in the travel industry in China for almost 30 years. Our knowledge, together with the many relationships that we have developed over that period will ensure that Kaisertour Travel provides all what you want.

How does it work?

There are two ways that we can assist you and your customers. Use either or both to maximize the benefits to you.

1. We act as a supplier and booking office in China for you and offer you net price of all travel products in China. You market and sell the products and make your own decisions about profit or service charges.
2. You market our products only by referring clients to us by either web site or E-mail. We will be responsible for client contact for tour arrangements, bookings and payments. We will pay you on commission bases and take all the work and worry away from you.

What are the benefits for your company?

English speaking Chinese travel professionals will deal with you and your customers, providing the best and most up to date information and prices.

We will have a local contact in China to provide back-up in an emergency or just a familiar voice at the end of a phone while your customers are in China.

Don't just fit into an existing plan design, but also consider an itinerary that suits your group's needs.

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Get value for money while ensuring quality.

Contact us now if you are interested